

“LEADERS ARE MADE, NOT BORN. LEADERSHIP CANNOT BE TAUGHT— BUT IT CAN BE LEARNED

Jack Welch

Characteristics of a Manager	Characteristics of a Leader
<ul style="list-style-type: none"> • Manages what is in place at the organization. • Keeps the present alive • System-oriented • Controls • Blames others • Efficient • Short range view • Dominates • Asks how and when • Concentrates on the bottom line • Perpetuates the past of the organization • Talks a lot • Does things right 	<ul style="list-style-type: none"> • Innovates and is original • Focuses on the future of the organization • Develops people • Demonstrates trust and confidence • Accepts blame for mistakes • Effective • Has long range perspective • Empowers • Asks why • Eye on the future • Challenges <i>status quo</i> • Listens a lot • Does the right things

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